



सत्यमेव जयते

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Consulate General of India Frankfurt, Germany

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Significant Economic Trends between India & the four German States under the jurisdiction of Consulate General of India Frankfurt

The growth trend for the overall trade between India and Germany for the for the month of November 2017 remained on the rise in comparison to October. The Bilateral Trade between India and the four States falling under the jurisdiction of this Post witnessed an overall rise by 7.42% in the period of Jan-November 2017 (€ 6278.04 million) as compared to Jan-November 2016 (€ 5844.15 million).

The total bilateral trade between North Rhine-Westphalia and India in Jan-November 2017 witnessed an increase by 23.60% in comparison to the same period in 2016 and was € 4159.82 million; total bilateral trade between Hesse and India increased by 6.36% and was € 1122.11 million; the total bilateral trade between Rhineland-Palatinate and India increased by 4.71% and was € 830.73 million; & the total bilateral trade between Saarland and India, increased by 0.94 % and was € 165.39 million. The State of North Rhine Westphalia accounted for 23.6% of the total trade between India and Germany.

The total volume of trade between the two countries stood at € 17629.93 mn in Jan-November 2017 as compared to € 15901.54 mn in Jan-November 2016. The overall trade increased by 10.86% during this period. Indian exports to Germany during this time increased by 11.62% whilst Indian imports from Germany also experienced an increase by 10.27%. The four states falling under the jurisdiction of CGI accounted for 35.61% of the total trade between India and Germany in Jan-November 2017.

Major Collaborations and Investments: India and Northrhine Westphalia, Hesse, Rhineland Palatinate & Saarland

- North Rhine Westphalia (NRW):

- German premium beer **Barre** range unveiled: CG-S of Germany and Dolce Impex will facilitate the import of the beer which will be launched in Chennai . The other southern regions will follow soon. There will be four variants including Barre Pilsener targeting the premium segments of the market. The other variants will be Barre Natur Alster, Barre Weizen and Barre Festbier. Christian Garrelt Saathoff, Managing Director, CG-S, said Barre is a 175-year family-run operation with the sixth generation now at the helm. Other than the huge corporate brands, Barre is among the largest players in the pilsner segment known for its taste.
- [Hesse](#)
- Darmstadt based firm **Magnum Pirex** to set up e-vehicles unit. The company a major e-mobility and fuel cells major from Germany, is firming up plans to establish a manufacturing plant in India. It produces Mia-family car; C-Zen (2-seater fun car); Metro-delivery truck and Magnum Courb, a sports car. The German firm intends to invest up to Rs. 200 crore in the proposed manufacturing-cum-assembly line with an initial capacity of 12,000 cars per annum. The plan is to make battery-powered low-segment cars, low price and niche models not in comparison with the big players, according to sources.

List of Trade Fairs under CGI Frankfurt jurisdiction for 2018

| Sr. No. | Trade Fair | City | Date |
|----------------|---|-------------|-------------------|
| 1. | Spoga Horse (Spring) - International Trade Fair for Equestrian Sports | Cologne | 04.02.-06.02.2018 |
| 2. | Ambiente - International Trade Fair for Consumer Goods | Frankfurt | 09.02.-13.02.2018 |
| 3. | ILM Winter Styles - International Leather Goods Fair | Offenbach | 03.03.-05.03.2018 |
| 4. | Practical World - International Hardware Fair | Cologne | 04.03.-07.03.2018 |
| 5. | Beauty Düsseldorf - International Trade Fair for Cosmetics, Nail, Foot, Wellness, Spa | Düsseldorf | 09.03.-11.03.2018 |
| 6. | Pro Wein - International Trade Fair for Wines & Spirits | Düsseldorf | 18.03.-20.03.2018 |
| 7. | Light + Building - Trade Fair for Architecture & Technology | Frankfurt | 18.03.-23.03.2018 |
| 8. | Anuga Food Tec - International Supplier Fair for the Food and Drink Industry | Cologne | 20.03.-23.03.2018 |
| 9. | h + h Cologne - International Trade Fair for Creative Handicraft + Hobby Supplies | Cologne | 23.03.-25.03.2018 |
| 10. | Musikmesse + Prolight & Sound | Frankfurt | 10.04.-14.04.2018 |
| 11. | Tube / Wire Fair | Düsseldorf | 16.04.-20.04.2018 |
| 12. | IMEX - Exhibition for Incentive Travel, Meeting & Events | Frankfurt | 15.05.-17.05.2018 |
| 13. | The Tire Cologne | Cologne | 29.05.-01.06.2018 |
| 14. | Achema - World Forum for Chemical Engineering | Frankfurt | 11.06.-15.06.2018 |
| 15. | Tendence - International Trade Fair for Consumer Goods | Frankfurt | 30.06.-03.07.2018 |

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|-----|--|------------|-------------------|
| 16. | ILM Summer Styles – International Leather Goods Fair | Offenbach | 01.09.-03.09.2018 |
| 17. | Spoga Horse / Spoga Gafa (Autumn) | Cologne | 02.09.-04.09.2018 |
| 18. | Automechanika – International Trade Fair for the Automotive Industry | Frankfurt | 11.09.-15.09.2018 |
| 19. | Photokina – World of Imaging | Cologne | 26.09.-29.09.2018 |
| 20. | REHACARE – Trade Fair for Rehabilitation | Düsseldorf | 26.09.-29.09.2018 |
| 21. | INTERMOT – International Motorcycle, Scooter and Bicycle Fair | Cologne | 05.10.-09-10.2018 |
| 22. | ALUMINIUM | Düsseldorf | 09.10.-11.10.2018 |
| 23. | Frankfurt Book Fair | Frankfurt | 10.10.-14.10.2018 |
| 24. | Glasstec – International Trade Fair Glass Production, Processing, Products | Düsseldorf | 23.10.-26.10.2018 |
| 25. | MEDICA/COMPAMED | Düsseldorf | 12.11.-15.11.2018 |
| 26. | Health Ingredients Europe | Frankfurt | 27.11.-29.11.2018 |
| 27. | India Leather Days | Offenbach | November 2018 |

Trade Enquiries

CGI Frankfurt received enquiries of Indian companies requesting us for export promotion for the following products in the month of December 2017:

- Agricultural Products such as Spices, Tea, Almonds, Cardamom, Sugar (Palm Jaggery), Pepper
- Decor Items
- Garments
- Furnishings
- Jute Bags
- Furniture

We have sent relevant lists of German importers to the Indian companies.

Growth of German Economy in the month of January 2018:

German business confidence increased from 117.2 points in December to 117.6 points in January 2018, overshooting market expectations. The indicator remained firmly entrenched above the crucial 100-point mark, and matched November's all-time high.

The upturn in sentiment was due to an improved assessment of current business situations, with the sub-indicator hitting a record high. Business expectations for the next six months, however, dropped slightly from the previous month but remained at an elevated level. Sentiment in both the manufacturing and wholesaling sectors continued to improve, and was strong going into the new year. Conversely, sentiment in the retailing and construction sectors inched downwards, and contractors were notably less optimistic about business expectations in the next six months. The forward-looking consumer confidence indicator published by the GfK Group for February increased to 11 points, up from 10.8 for January. The result not only beat market expectations, but was also the highest level since October 2001 as consumers remained very optimistic about the economy.

(Source: www.focus-economics.com)